

**Raw milk consumers knocking on your door?**

**For farmers and consumers**



**Learn without leaving the farm**

**Can't sell or buy raw milk legally in your state?**

## **START, MAINTAIN, OR UPGRADE YOUR COW/GOAT-SHARE OPERATION**

**Join us for a four-part series – over the phone, from the convenience of your home. For farmers at all levels of cow/goat share experience and consumers who want to learn more about the topic.**

## **2010 TELESEMINAR SCHEDULE**

### **THURSDAYS – DAY AND EVENING TIMES AVAILABLE**

**Evening (8:00 p.m. – 9:30 p.m. EST):** January 7, 14, 21, 28

**Daytime (1:00 p.m. – 2:30 p.m. EST):** April 8, 15, 22, 29 • June 3, 10, 17, 24 • October 7, 14, 21, 28

**Price:** Each teleseminar is \$35 **Discount:** Buy three for \$95 or all four for \$125

## **CURRICULUM**

### **101 – LEGAL BASIS FOR SHARE OPERATIONS**

Pete Kennedy, Esq. presents a legal overview of share operations and a discussion of the differences between the various types – cow/goat, herd or farm-shares. *(1 hour lecture and 30 minutes questions and answers)*

### **102 – NEW! GOAT-SHARE OPERATIONS**

Beginners and experienced goat-share operators will benefit from Sharon Wilson's advice, including important aspects to consider before starting, solutions to common problems and sure-fire ways to improve both quality and profitability. *(1 hour lecture and 30 minutes questions and answers)*

### **103 – COW-SHARE OPERATIONS**

Beginners and experienced cow-share operators will benefit from Tim Wightman's advice, including important aspects to consider before starting, solutions to common problems and sure-fire ways to improve both quality and profitability. *(1 hour lecture and 30 minutes questions and answers)*

### **104 – LEGAL & OPERATIONS FORUM**

A favorite of past attendees. A lively forum hosted by Tim Wightman, Sharon Wilson and Pete Kennedy, Esq. for getting your most important legal and operations questions answered. *(1 hour and 30 minutes open question and answer forum)*

## **INSTRUCTORS**

**Pete Kennedy, Esq.** is an attorney and President, Farm-to-Consumer Legal Defense Fund and Vice President, Farm-to-Consumer Foundation. He works on dairy issues, particularly, the right of farmers to distribute raw milk and raw milk products direct to consumers. Each week, he helps farmer members of the Fund with cow or goat-share operation start-ups. He compiled the state raw milk laws and state raw milk summaries posted at [RealMilk.com](http://RealMilk.com). He is currently working with others to challenge the federal ban on the interstate shipment of raw milk for human consumption.

**Tim Wightman** is President, Farm-to-Consumer Foundation and founding board member for the Farm-to-Consumer Legal Defense Fund. He has pioneered CSAs, organic cooperatives, farmers' markets, the cow-share program and the farm-share program. Tim consults worldwide with dairy farmers on cow-shares, raw milk safety and direct marketing, and is the author of the "Raw Milk Production Handbook", and the instructor in "From Grass to the Glass – Chore Time" DVD.

**Sharon Wilson** is a charter member and currently Treasurer, Raw Milk Association of Colorado (RMAC). She is the owner, operator of Natural Choice Dairy, LLC a goat herd-share in Colorado. As a Board member of RMAC, she has been helping to create test standards for goats along with product standards and recommended process standards. Sharon has been consulting other potential goat share operations in and out of state for the last five years.

**Register or call 703-208-FARM (3276) Monday–Friday 10 a.m.– 6 p.m. EST.**

**You'll receive the number to call and password that you'll need to participate in the classes.**